



## ROUND 2

### Calculating required resources

#### **Step 1. Define the resources you need for your services**

*(Offer tab/Details button for selected service/Resource tab)*

1. Take the first service that you decided to sell in February in the Offer tab. Write down the name of the service and the demand forecast prepared in round 1.

Service 1	Demand forecast for February

2. Make a list of resources you need for this service in the table below.
3. Write down the resource requirement (how the resource is calculated e.g. per person, per group etc.)
4. Calculate the number of resources needed for the forecasted demand in the last column.

No.	RESOURCE	RESOURCE REQUIREMENT	PROPER ORDER FOR YOUR FORECASTED DEMAND
1			
2			
3			
4			
5			
6			

#### **Step 2. Calculate the required resources for all services you want to sell in February as in Step 1**

#### **Step 3. Order the required resources in the Suppliers tab**

#### **Important!**

You do not pay for the ordered resources immediately. Once the customers come, you will know exactly how many resources you need and suppliers will charge you then. The customers will pay for their services and you can use this money to pay the suppliers. It means you do not need to have all the money to pay for the resources in your bank account right now as you will also be able to use the revenues from the customers.

If the demand is lower than you expected, the reservation for the excess resources will be cancelled and you will be charged only 10% of the value of the cancelled reservation (not the full cost).

Should the revenues and the money you have in your bank account be insufficient to pay for all the costs, the bank will automatically grant you an overdraft. Therefore, you do not need to take a credit now, overdraft will be granted if needed.